Since 2007, the Chesapeake Conservancy has been working to protect the Chesapeake region’s great rivers and special places. We are inspired to do conservation here because we love this watershed’s history, culture, wildlife, and geography. We want current and future generations to have an equal opportunity to appreciate this magical place we call the Chesapeake Bay.

Our mission is to strengthen the connection between people and the watershed, conserve the landscapes and special places that sustain the Chesapeake’s unique natural and cultural resources, and encourage the exploration and celebration of the Chesapeake as a national treasure.

We advance this work by galvanizing public and political support for conservation, securing public and private funding for acquisitions and public access, and producing data analytics to increase the pace and efficiency of the conservation movement. Our defining signature initiative is the Captain John Smith Chesapeake National Historic Trail, a landscape-scale conservation framework for the Bay watershed.

We believe in collective impact. Every project we do involves partnerships. We have many long-term collaborators, such as the National Park Service, U.S. Fish and Wildlife Service, National Geographic Society, state agencies and nonprofits. Every acre we have ever helped to protect or kayak/canoe access we have created was in concert with one of our partners.
The continued support of our partners and donors makes all of our work possible, and we would like to thank everyone who has contributed to our mission to sustain the irreplaceable natural and cultural resources that make the Chesapeake unique.

While most of our region’s challenges need to be addressed at several spatial scales simultaneously, ranging from the local to the global, it is increasingly imperative to address them at the scale of large landscapes – transcending jurisdictions and institutions.

We particularly value outcomes involving land conservation because it has tangible and critical benefits for the Bay restoration and conservation movement and is a vital technique for preserving our history, open space, wildlife habitat and access for recreation.

In 2013, our work helped to create several new kayak/canoe access sites along the Captain John Smith Trail, establish the Harriet Tubman Underground Railroad National Monument, and launch a major new community-based conservation initiative on the Susquehanna River. In addition, we created the Conservation Innovation Center and ran a wildly popular Osprey Camera. This annual report tells that story.

Paul Hagen
Chairman of the Board

Joel Dunn
Executive Director
We believe that people who connect with the Bay – who have played in it and learned about it – are those most likely to want to conserve its great landscapes and restore and protect its intricate ecosystem.

The Chesapeake Conservancy works to connect people to the historic Chesapeake and its great rivers by developing public access sites, expeditionary education experiences and tourism opportunities along river corridors.

We harness the power of technology to help people experience the wonders of the Bay area and have introduced apps that help people find new places to explore, and wildlife webcams that bring nature into the home. As more and more people enjoy the benefits of outdoor recreation and a healthy environment, they will better appreciate the importance of conserving this treasured area.
WATERMEN HERITAGE TOURISM TRAINING PROGRAM

We are very proud that the Maryland Historical Trust selected the Chesapeake Conservancy’s Watermen Heritage Tourism Training Program to receive a 2013 Maryland Preservation Partnership Award. Presented annually by the Trust’s Board of Trustees, the award is the Trust’s highest level of recognition for historic preservation, heritage education, and community development projects in the State. It honors individuals, businesses, contractors, non-profit organizations, and local governments who have identified, protected, and enhanced Maryland’s historic places and communities. In 2012, Preservation Maryland declared Maryland’s watermen an “Endangered Maryland Icon.” Since that time, the tourism program has provided watermen with a way to supplement their income, contributing to the preservation of their way of life.

To strengthen the program, the Conservancy received a grant from the Maryland Department of Natural Resources to develop a marketing program and website to support those watermen who have completed training and begun providing tours. The tours were featured in Washington Post, The Guardian, and several local newspapers.

PROMOTING TRIPS AND TIPS TO A WIDER AUDIENCE

Our popular Chesapeake Trips and Tips e-newsletter underwent a redesign in 2013, and content is now organized by location, rather than by date, in order to help people easily identify activities in their area. The redesigned webpage, www.tripsandtips.org, remains one of the most visited on the Conservancy’s website.

BAY JOURNEYS PUBLICATION TOUTS AREA TOURISM

The Chesapeake Conservancy and the National Park Service continued financial support for Chesapeake Media to produce Bay Journeys, a publication that supports tourism around the Chesapeake. Each edition includes articles about the Captain John Smith Trail, Chesapeake Bay Gateways sites, and a column by executive director Joel Dunn.
OSPREY CAM GIVES BIRDS-EYE VIEW OF MOTHER NATURE

In 2013 the Conservancy launched Osprey Cam, a live streaming webcam that shared with an international audience the daily struggles of Tom and Audrey, an osprey couple that raised three chicks from a nest on Kent Island. These amazing birds caused quite a stir online and more than 70,000 viewers, from all 50 states and 113 countries, watched Osprey Cam, many of whom engaged regularly on our Facebook page with posts and comments. Osprey Cam raises awareness of how dependent osprey and other species are on healthy habitat and promotes habitat conservation.

The self-named Crazy Osprey Family shared fun news from the nest with a frequent blog post, and ornithologist Dr. Paul Spitzer provided in-depth scientific insight on the osprey. We are most grateful to Shared Earth Foundation, Skyline Technology Solutions, Earth Security Electronics and Investigative Options for their support of the Osprey Cam.
URBAN WILDLIFE CONSERVATION

Masonville Cove Nature Area officially became the first U.S. Fish and Wildlife Service Urban Wildlife Refuge Partnership in September 2013. The Chesapeake Conservancy advocated for the project and ensured the participation of Congressman Sarbanes and Baltimore leaders in the designation ceremony. The site provides a much-needed natural area and access to the water for a long-neglected southeast Baltimore neighborhood. We are working to identify new access sites and create a connected network of parks and open spaces in Baltimore, and in urban areas throughout Maryland.

JOHN SMITH TRAIL EXPEDITION

The Conservancy formed a partnership with Outward Bound Baltimore and The Chesapeake Bay Foundation to create the John Smith Trail Expedition. The expedition, run by Outward Bound, is a week-long kayak trip for high school students. In summer 2013, three trips were run and 45 students participated. The course included a service project on Garrett Island, in the Susquehanna River, and open water crossings of the Bay.
FINDING WAYS TO CONSERVE

The Chesapeake’s great rivers provide the Chesapeake Conservancy with a framework for conservation as we work to promote an enduring natural and cultural legacy for the historic Chesapeake Bay watershed. The result is a series of river corridor conservation initiatives, built on the unique character and history of each river.

In all of our projects, we seek opportunities to advance conservation and education and to increase public access to the Chesapeake’s waterways. By combining community outreach, strong local partnerships, and the latest data and prioritization technologies, we are able to help communities achieve their vision for the future of each river.

ENVISION THE JAMES

In 2013, the Conservancy and partners, the James River Association and National Geographic Maps, completed an extensive community engagement process and produced “A Vision for the James River Watershed.” This document shares community-identified priorities and provides guidance for the implementation phase of the initiative. Moving forward, the Conservancy is taking a lead role in working toward wildlife habitat and landscape conservation goals, with the help of a workgroup composed of conservation professionals.

One of the first projects completed within the implementation phase was a GIS analysis of priority bird species and their habitats for Presquile National Wildlife Refuge. This study identified key habitat areas around Presquile and will be incorporated into landowner outreach materials.

POTOMAC RIVER

The Potomac is the only river in the country with a claim to portions of three national trails within its geography: the Captain John Smith Chesapeake National Historic Trail, the Potomac Heritage National Scenic Trail, and the Star-Spangled Banner National Historic Trail. Because of this, the National Park Service, with the Chesapeake Conservancy as a lead partner, is developing a joint segment plan for all national trails along the tidal Potomac River. In partnership with the Commonwealth of Virginia, State of Maryland, and Potomac Conservancy, the NPS and the Chesapeake Conservancy are working with local stakeholders to identify focal areas for visitor experiences and opportunities to improve trail infrastructure. The plan should be complete in late 2014.

As a part of the planning process, the Conservancy has also completed an inventory of existing and potential boat-in camping sites along the tidal Potomac River. This inventory has informed suggested enhancements listed in the Potomac River Segment Plan and will continue to influence ongoing efforts to increase public access and opportunities along the Potomac.
ENVISION THE SUSQUEHANNA

The Conservancy and core team partners, the Susquehanna River Heartland Coalition for Environmental Studies (SRHCES), the Wildlife Management Institute (WMI), the Pennsylvania Department of Conservation and Natural Resources (DCNR), and the Susquehanna Greenway Partnership, officially launched the Envision the Susquehanna initiative in October at Bucknell University’s Susquehanna River Symposium.

The goal of this initiative is to create a community-driven, river-wide conservation vision that identifies key conservation challenges and strategies for implementing specific conservation, river access, and restoration activities. In addition to the core partners, the team has brought together an advisory council that includes over 20 members from New York, Pennsylvania, and Maryland, representing federal, state, and local governments; American Indian interests; environmental and historical non-profits; municipal authorities; universities and colleges; and foundations, to guide the initiative.

NANTICOKE RIVER

Throughout Maryland and Delaware, the Conservancy is working to fill in the gaps between already protected areas to create an 8,000-acre conserved corridor. These lands will provide refuge for the region’s many rare and endangered plants and animals. To connect people with the evocative landscapes along the Nanticoke River, the Conservancy is also working to provide opportunities for the public to explore the area as John Smith once did.

This year, we partnered with the Peter Jay Sharp Foundation to help the Delaware Department of Natural Resources and Environmental Control (DNREC) acquire a new access site along the upper Nanticoke River, called the Webb Property, in Seaford, DE. Public access is currently available, but the State of Delaware plans to build a formal canoe and kayak launch at the site.

We have also worked with DNREC to enhance access at a property known as the Woodland Wharf, located in Sussex County, DE. The Chesapeake Conservancy has raised funds to assist the state in improving a kayak and canoe launch at the site, filling a gap in access along the upper portion of the river.
In March 2013, President Obama established the Harriet Tubman Underground Railroad National Monument, creating a formal boundary for the monument that encompasses 11,750 acres of land on Maryland’s Eastern Shore. This designation was made possible by the donation of 480 acres by The Conservation Fund to the federal government, thereby giving the national monument a physical home.

The Conservancy played a supporting role in the creation of the national monument, requesting the Special Resource Study that initially assessed the landscape for its National Park potential, drafting legislation to create a Tubman National Park, and then garnering support for the creation of a national monument from organizations and legislators including Governor Martin O’Malley, U.S. Senators Ben Cardin and Barbara Mikulski, and Congressman Andy Harris.

The Fort Monroe Authority has recently completed its planning process for the portion of the property owned by the Commonwealth of Virginia, culminating in a Fort Monroe Master Plan, which received Governor’s approval in December 2013. The plan envisions a mixed use that provides for residential, retail/dining, hospitality and institutional areas, along with public access to the waterfront and beach.

The National Park Service continues to work on its Foundation Document, the first step in the Service’s general management planning process. The Foundation Document identifies resources and values, confirms the monument’s purpose and significance, and establishes primary interpretive themes. Conservancy staff monitor the planning in order to promote public access and green space preservation.
CREATING PUBLIC ACCESS

COOPERSTOWN ACCESS PROJECT
Working at the headwaters of the Chesapeake in Cooperstown, NY, we provided the Otsego Land Trust with a seed grant to develop several access projects along the recently expanded Captain John Smith Trail on the Susquehanna River and its tributary streams. As part of the project, the six acre Deowongo Island, which has a rich American Indian history, was conserved in perpetuity and will provide new access to Canadarago Lake.

JERSEY SHORE ACCESS PROJECT
As part of the Envision the Susquehanna initiative, the Chesapeake Conservancy is working with the Susquehanna Greenway Partnership and the Borough of Jersey Shore to create a boat launch in the historic town of Jersey Shore, PA. The site will provide the only public access along a 17-mile stretch of the West Branch of the Susquehanna River and the Captain John Smith Trail. The Borough acquired three parcels along the waterfront in December for the launch and an associated park. The site will also be designated by the National Park Service as an official access point to the Captain John Smith Trail.

LAWRENCE LEWIS, JR. ACCESS PROJECT
Opened in spring 2013, the boat launch at Lawrence Lewis, Jr. Park fills a 36-mile gap in access to the James River segment of the Captain John Smith Trail. This new access was made possible with oversight and management by the Chesapeake Conservancy and Charles City County and with support from the Conservancy, the Dominion Foundation, Virginia Department of Conservation and Recreation, and Charles City County.
VIENNA ACCESS PROJECT
The Chesapeake Conservancy continued to assist the Town of Vienna, MD, in its efforts to expand access to the Captain John Smith Trail. The Conservancy provided interpretive materials and a donation to the town to help sponsor its John Smith Discovery Center. In addition, the Conservancy supported the Maryland Department of Natural Resources’ acquisition of a quarter-acre property along the waterfront using Program Open Space monies. The property accomplishes local, state, and federal conservation and recreational access goals by adding to the Vienna Greenbelt Project, expanding the Vienna Riverwalk, helping protect important wildlife habitat in the nearby Mill Creek Natural Heritage Area, and enhancing the Captain John Smith Trail.

OYSTER HOUSE ACCESS PROJECT
Chesapeake Conservancy helped the Phillips Wharf Environmental Center in Tilghman, MD, with plans to develop a kayak and canoe launch and Captain John Smith Trail access site. In October 2013, the Center acquired a 2.25-acre parcel along the Knapps Narrows.

WYE ISLAND ACCESS PROJECT
The Chesapeake Conservancy was selected as a grant recipient by the Maryland State Highway Administration’s Recreational Trails Program. The grant will be used to improve public access at Wye Island Natural Resource Management Area. Specifically, the funds will be used to enhance two kayak and canoe launch sites, one on Granary Creek and one on Dividing Creek. The Maryland Department of Natural Resources has offered to complete the design work and permitting processes, and the Conservancy has applied to have a Maryland Conservation Corps team work on the sites in 2014.
FREDERICKSBURG ACCESS PROJECT

In partnership with the Friends of the Rappahannock River, the Chesapeake Conservancy completed a new kayak and canoe launch in 2013 at Old Mill Park in the City of Fredericksburg, VA. Upon its completion, the Conservancy facilitated a volunteer event for local employees to landscape the site.

PORT ROYAL ACCESS PROJECT

The Chesapeake Conservancy and the Town of Port Royal, VA, Friends of the Rappahannock River, and the U.S. Fish and Wildlife Service raised funds through private funders, a grant from the VA Department of Game and Inland Fisheries, and a grant from the Chesapeake Bay Restoration Fund Advisory Committee to develop a new access site at Port Royal on the Rappahannock River. In addition, the Chesapeake Conservancy assisted the town in applying for a Chesapeake Bay Gateways Public Access Grant for matching funds. The project design includes a soft launch, living shoreline, and fishing pier.

TAPPAHANNOCK ACCESS PROJECT

The Chesapeake Conservancy and the Town of Tappahannock, VA, are working on a new access site on the Rappahannock River. The Town acquired property at the end of Prince Street, adjacent to the Downing Bridge (Route 360), with a vision of creating a passive waterfront park with a new kayak and canoe launch. The site is listed in the Chesapeake Bay Watershed Public Access Plan and contains a concrete ramp. The Town passed a resolution to acquire the road ending from the Virginia Department of Transportation. Once acquisition is complete, the Conservancy will assist in designing the site and identifying potential funders.
In 2013 the Conservancy launched our Chesapeake Innovation Center, whose aim is to find solutions, new tools and partnerships that maximize the effectiveness of conservation. To that end, we built on studies done last year to complete a project that demonstrated how to use high-resolution mapping to target conservation.

We also furthered our University Engagement program, as we enlist students in projects to study the land uses on key segments of the Captain John Smith Chesapeake National Historic Trail.

**ROUNDTABLE KICK-OFF WITH ASPEN INSTITUTE**

To introduce the Center, we hosted a roundtable discussion that brought together experts in using new approaches to conservation. This event, titled “Conservation Innovation in Context,” was conducted with the Aspen Institute. It explored how innovation can improve the effectiveness and efficiency of the conservation movement.

Thirty-five experts in the fields of conservation targeting, remote sensing, conservation finance, and communications discussed the challenges conservation organizations face and how new technologies and techniques could be used to address them. The experts came from positions in government, academia, non-profits, and technology companies.

They explored ideas of how technologies could be used to target conservation and to communicate its value, and how groups could finance the work. A report, *Conservation Innovation in Context: A Roundtable hosted by the Aspen Institute and the Chesapeake Conservancy*, detailed the discussions and is available from the Conservancy.

**PRECISION CONSERVATION**

We also completed two linked projects that demonstrated how precision conservation could be applied to a watershed to identify the best places to apply management practices to reduce water pollution, and the best opportunities for conservation. The work was the second phase of a grant from the Digital Energy and Sustainability Solutions Campaign (DESSC), a consortium of technology firms.

Working in the Chester River watershed we conducted high-resolution analysis of aerial imagery to identify land use and land cover patterns. We applied a similar analysis to identify the flow paths of water, and merged the two data sets into one database.
The technology will be employed and further refined in a similar project on the Choptank River watershed. The detailed maps created by the work are 100 times more precise than currently available government maps. They provide detail that could help a farmer find the precise spot for a wooded buffer, saving money and increasing the effectiveness of pollution control practices. It can also inform local governments when they make planning and land use decisions, and conservation groups when they seek opportunities to protect land.

Two additional reports were published as part of the Conservation Innovation Center. The first – *Low Cost Water Quality Monitoring Assessment Needs* – described the need to expand monitoring capabilities in the Chesapeake and identified available monitoring equipment and what would be needed to bring low-cost monitoring technologies to market. The second – *A Novice Experiment With Satellite-Based Classification Of Agricultural Crops And BMPS* – detailed an analysis that uses satellite imagery to identify opportunities for conservation and pollution abatement on agricultural land.

New image analyses allow conservation planners to interpret satellite and aerial photography with 100 times the detail of existing data.
UNIVERSITY ENGAGEMENT SOWS SEEDS FOR THE FUTURE

The Chesapeake Conservancy believes it’s crucial to engage the younger generation in our activities and harness their natural spirit and interest in conservation and sustainability. Working with students from the University of Richmond, Washington College, and six-schools that make up the Susquehanna River Heartland Coalition, we proved the benefits of activating aspiring conservationists in projects.

For a conservation group such as Chesapeake Conservancy, the benefit is access to enthusiastic people who can help carry out projects. For the students, the work provides real-project experience and exposure to new technologies.

University of Richmond students studied four sub-watersheds of the James River that are important points identified in the Envision the James program. The students were looking for spots to employ riparian buffers and target other conservation practices. We engaged the Susquehanna River Heartland Coalition in the Envision the Susquehanna program where students will help develop data needed to inform the program as it develops. Washington College students have helped with the Choptank land use and water flow analysis by digitizing the agricultural best management practices identified on high-resolution aerial imagery. The work has been conducted for the Chesapeake Research Consortium with a grant from National Oceanic and Atmospheric Administration (NOAA).

TOOLS TO IMPROVE CONSERVATION INNOVATION

The Chesapeake Conservancy has been involved in the Federal Energy Regulatory Commission’s (FERC) relicensing of Conowingo Dam and Muddy Run Pumped Storage Facility. We conducted an ecological resource assessment with the Wildlife Management Institute to identify high value landscapes along the Susquehanna River that contain priority habitats for species of concern for Maryland and Pennsylvania, and supported a historical resource analysis being conducted by the Susquehanna River Heartland Coalition.

The Conservancy has also used the data from these efforts to construct a web-based landscape prioritization tool that allows users to quickly and easily identify priority landscapes along the lower Susquehanna by weighting the land’s cultural, historical, and ecological values based on their priorities. This data will be used to directly inform the FERC relicensing negotiations.
We are proud of our dynamic board of directors, both old and new members, who are active and engaged in every aspect of our work. Not only do these individuals impart their expert knowledge and perspective to our organization, they have a passion that we feel is unmatched by any other non-profit.

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Ms. Sheriden E. Clem  Ms. Lisa Cole  Mr. Ronald Costella  Ms. J.A. Cote  Mr. and Mrs. Kenneth Curry  Ms. Jennifer Delancey  Mr. and Mrs. Robert Dinker  Mr. and Mrs. Lawrence Dobbs  Mr. and Mrs. Jonathan Doherty  Mr. and Mrs. Patrick Donoho  Ms. Dorothy Drake  Ms. Barbara A. Earley  Mr. and Mrs. Thomas Eastman  Ms. Heidi Eberspaecher  Ms. Cora Edward  Ms. Lindsay Esser  Ms. K. E. Farrish  Ms. Jennifer Flaster  Ms. Vanessa Francis  Mr. and Mrs. Roger Friedman  Ms. Brooke Gleason  Ms. Terry Gobeli  The Honorable and Mrs. Lynn A. Greenwalt  Ms. Ellen Halbert  Mr. and Mrs. Hugh Hale  Ms. Mary Beth Halpern  Ms. Verna Harrison  Ms. Diane Heim  Mr. Scot Holliday  Mr. and Mrs. Gary Huntsman  Ms. Gail Jackson  Ms. and Mr. Laurie Jenkins  Mr. Lee Jenkins  Ms. Theresa Kahler  Ms. Joan Kaplan  Mr. Bill Karbler  Mrs. Wallis Kelbaugh  Ms. Joanna Keller  Ms. Cathy Kiepert  Mr. Theodore Koons, Jr.  Ms. Sue Kozel  Ms. Linda B. Kreter  Mr. and Mrs. Richard Lane  Ms. Linda Laramy  Mr. and Mrs. James Lawler  Ms. Carol Leach  Ms. Kathleen Liedy  Mr. John Light  Ms. Denise Lynch  Mr. Bob Marshall  Ms. Marley McGarry  Ms. Deborah McGlaflin  Ms. Geneva McGlaflin  Ms. Jane McWilliams  Mr. and Mrs. James Meisner  Ms. Karen Michael  Mr. and Mrs. Martin Miller  Ms. Eileen Mowle  Ms. Lea Mulqueen  Ms. Peggy Murphy  Ms. Emily Myron  Mr. and Mrs. Robert Nicolls  Ms. Renee O’Brien  Mrs. Joanna B. Ogburn  Ms. Sandra Oliver  Mr. Lane Page  Mr. John Perry  Mr. and Mrs. Emil Petruncio  Mr. Conor Phelan  Mr. Ian Plant  Ms. E. Tait Powell  Mr. Jonathan Putnam  Ms. Mary Lou Quaid  Ms. Karen Ratliff  Ms. Venus Raymond  Ms. Faye Ruxrode  Mr. and Mrs. John J. Reynolds  Mr. and Mrs. Robert Rich  Mr. and Mrs. V.B “Tack” Richardson  Ms. Judith Drakey  Ms. Marie Roper  Ms. Judith Roth  Mr. Edward Rothe  Mrs. and Mr. Robin Sabatini  Mr. John Schmitz  Ms. Judith Shematek  Mr. and Mrs. Bob Shepherd  Mr. and Mrs. Thomas Shock  Mr. and Mrs. Simon Sidamon-Eristoff  Mr. Benjamin Slade  Mrs. Joyce Huber Smith  Ms. Mary Ann Smith  Ms. Mary Stanley  Ms. Frances Stek  Mr. and Mrs. Roger Stobbart  Mr. Lewis Strader  Mr. Josh Tulkin  Mr. Michael Vlahovich  Ms. Peggy Wall  Ms. Judith Watson  Mr. and Mrs. Mark Webb  Ms. Colleen Whitlock  Ms. Margaret Wilkerson  Ms. Ann Winchester  Mr. and Ms. Thomas Wingert  Mr. Mark Wise  Ms. Christy Witschie  Mr. Joe Wocoski  Mr. James Zimmerman

Low Country Fishing Bay  PHOTO BY: IAN PLANT
2013 FINANCIAL OVERVIEW

COMBINED STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS FOR THE YEAR ENDED DECEMBER 31, 2013, WITH COMPARATIVE TOTALS FOR 2012.

<table>
<thead>
<tr>
<th>SUPPORT AND REVENUE</th>
<th>2013 TOTAL</th>
<th>2012 TOTAL</th>
</tr>
</thead>
<tbody>
<tr>
<td>Contributions and Grants</td>
<td>$3,532,113</td>
<td>$1,675,890</td>
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<tr>
<td>Federal and State Grants</td>
<td>$340,023</td>
<td>$381,062</td>
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<tr>
<td>Donated Goods &amp; Services</td>
<td>$75,699</td>
<td>$91,545</td>
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<tr>
<td><strong>TOTAL SUPPORT AND REVENUE</strong></td>
<td><strong>$3,947,835</strong></td>
<td><strong>$2,148,497</strong></td>
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</table>

<table>
<thead>
<tr>
<th>EXPENSES</th>
<th>2013 TOTAL</th>
<th>2012 TOTAL</th>
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<tbody>
<tr>
<td>Program Services</td>
<td>$1,339,841</td>
<td>$1,177,057</td>
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<tr>
<td>Management and General</td>
<td>$227,135</td>
<td>$177,500</td>
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<tr>
<td>Fundraising</td>
<td>$121,075</td>
<td>$79,804</td>
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<tr>
<td><strong>TOTAL EXPENSES</strong></td>
<td><strong>$1,688,051</strong></td>
<td><strong>$1,434,361</strong></td>
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</table>

<table>
<thead>
<tr>
<th>CHANGE IN NET ASSETS</th>
<th>$2,259,784</th>
<th>$714,136</th>
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</thead>
<tbody>
<tr>
<td>NET ASSETS, BEGINNING OF YEAR</td>
<td>$1,897,615</td>
<td>$1,183,479</td>
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<tr>
<td>NET ASSETS, END OF YEAR</td>
<td>$4,157,399</td>
<td>$1,897,615</td>
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</table>
CHESAPEAKE CONSERVANCY STAFF

Joel Dunn, Executive Director
Jeffrey Allenby, Director of Conservation Innovation
David Burke, Conservation & Strategic Planning Senior Advisor
Paula Degen, Interpretive Specialist
Sarah Elder, Director of Development
Emily Myron, Project Coordinator

Joanna Ogburn, Director of Programs
Conor Phelan, Conservation Analyst
Michael Shultz, Public Relations Advisor
Helen Sieracki, Executive Assistant
Colleen Whitlock, Director of Administration
Abbi Wicklein-Bayne, Education Specialist

PHOTO BY: JEFF ALLENBY